



Columbus-Partners

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Hugh Cathey, Principal Columbus-Partners

Hugh Cathey has over 20 years of senior leadership experience in managing all corporate functions, while guiding very rapid revenue growth in the companies he has led.

Since forming Columbus-Partners in 2003, Hugh has implemented strategies with client companies ranging in size from \$1 Million to \$150 million in annual revenue. These clients are in many different industry sectors; marketing services, healthcare, manufacturing, IT outsourcing, staffing and software sales/development. He has completed recapitalization efforts, several technology convergence initiatives and, most importantly, significant revenue-growth strategies for these companies. He has also put in place M&A plans for several consulting clients.

Prior to 2003, Hugh served as President of Qwest Communications International broadband division. From start-up in January of 2000, this subsidiary grew to over \$200 Million in annual revenue within the first two years of operations. With over 800 employees and an annual budget of over \$300 Million, it was one of the fastest growing divisions of Qwest Communications.

From early 1996 through January, 2000, he served as President of Nextlink Midwest which is the second largest competitive local-phone service provider in the United States. This company, now known as XO Communications, has current revenues of \$1.0 billion with over 5,500 employees.

Earlier, Hugh served as president/CEO of several technology/telecom companies in Texas and California. His early career was with AT&T where, as division manager, he was responsible for a unit of the company involved in the sales and servicing of large-scale technology systems.

Hugh currently holds several Board of Director appointments throughout the country, including both public and private companies, and is board chair of one of the largest United Way nonprofit agencies in Central Ohio.